



MICROSOFT DIRECT CSP AZURE CLOUD AND LICENSE-BASED SERVICES

SIMPLIFY AND SECURE YOUR
MICROSOFT CLOUD LICENSING
WITH FCN, INC.

As a **Microsoft Direct Cloud Solution Provider (CSP)**, FCN, Inc. delivers a streamlined approach to Microsoft's **New Commerce Experience (NCE)** — helping organizations procure, manage, and optimize **license-based subscriptions** across **Azure Plan, Office 365, Microsoft 365, Enterprise Mobility + Security (EMS)**, and **Dynamics 365**.

We provide full support for both **Commercial** and **Government Community Cloud (GCC)** environments — with compliant, scalable solutions built for mission-critical operations.



THE NEW COMMERCE EXPERIENCE (NCE): MODERN LICENSING FOR A MODERN ENTERPRISE

Microsoft's **New Commerce Experience (NCE)** transforms how organizations purchase and manage Microsoft cloud licenses.

Through FCN's Direct CSP program, your organization gains **greater flexibility, simplified billing, and enhanced management** — with all licenses directly provisioned and supported by FCN's Cloud Practice.

Within our Direct CSP Program, FCN can offer our customers **Microsoft Azure Cloud** consumption pricing on both **Azure Commercial and Azure Government (GCC)**.

WHY CHOOSE FCN AS YOUR MICROSOFT NCE PARTNER

- ✓ **DIRECT MICROSOFT CSP WITH FEDERAL AND COMMERCIAL CAPABILITIES**
FCN manages the full Microsoft licensing lifecycle — from procurement and provisioning to renewals and cost optimization — under one streamlined platform.
- ✓ **FLEXIBLE TERMS AND LICENSING MODELS**
Choose the NCE model that fits your budget and mission:
 - **Monthly Terms:** Flexibility to scale users up or down
 - **Annual Terms:** Predictable pricing and long-term cost savings
 - **Multi-Year Agreements:** Locked-in pricing for extended contracts
- ✓ **TAILORED FOR COMMERCIAL & GOVERNMENT CLOUD ENVIRONMENTS**
FCN supports licensing across:
 - **Commercial Tenants** – For enterprise, education, and nonprofit organizations
 - **Government Community Cloud (GCC)** – For federal, state, and local agencies requiring **FedRAMP**, **CJIS**, and **DoD IL5** compliance
- ✓ **U.S.-BASED, CLEARED SUPPORT TEAM**
Our **Top Secret–cleared engineers** provide hands-on management, deployment, and optimization support for Microsoft 365, Azure Active Directory, Intune, Defender, and Dynamics 365.

AVAILABLE LICENSE-BASED NCE OFFERINGS

MICROSOFT 365 & OFFICE 365

Modern productivity, collaboration, and security in one integrated suite.

- Microsoft 365 Business Basic, Standard, Premium
- Office 365 E1, E3, E5 (Commercial and GCC)
- Microsoft 365 E3 / E5 for GCC

ENTERPRISE MOBILITY + SECURITY (EMS)

Comprehensive protection and identity management for modern workforces.

- EMS E3 / E5
- Azure Active Directory Premium
- Microsoft Intune
- Microsoft Defender for Endpoint

DYNAMICS 365

Business intelligence and automation for finance, operations, and customer engagement.

- Dynamics 365 Sales, Finance, Field Service, Customer Service
- Dynamics 365 Business Central
- Dynamics 365 Human Resources
- Power Platform (Power Apps, Power Automate, Power BI)

FCN'S ADVANTAGE: END-TO-END MICROSOFT CLOUD ENABLEMENT



PROCUREMENT & LICENSING:

Instant provisioning and consolidated billing for all Microsoft license-based subscriptions.



MIGRATION & DEPLOYMENT:

White-glove migration and tenant configuration, ensuring smooth adoption and data integrity.



MANAGED CLOUD SUPPORT:

Ongoing monitoring, optimization, and cost reporting through FCN's Cloud Practice team.



COMPLIANCE & SECURITY:

Built for **FedRAMP**, **FISMA**, and **DoD** environments — trusted by federal agencies and prime contractors nationwide.

PARTNER WITH A CERTIFIED MICROSOFT DIRECT CSP

As a **Women-Owned Small Business (WOSB)** and long-standing **Microsoft Direct CSP**, **FCN** empowers public and private organizations to modernize IT and operate securely in the cloud. Our licensing, support, and managed services are designed to help customers simplify operations, reduce costs, and achieve mission success.

Get in touch today to explore how we can support your federal cloud transformation.

Contact us at cloud@fcnit.com for more information.